

162 W. Boxelder Place, Suite 1, Chandler, AZ 85225 USA

#### **DISPLAY SOLUTIONS**

TFT | VATN | GRAPHIC | CHARACTER SEGMENT | REPLACEMENT | CUSTOM

Focus On Simplicity



480-503-4295 nopp@FocusLCD.com BASED SUPPLIER

## **Company Profile**

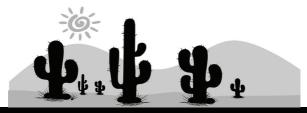
#### The FocusLCD's Story

Focus Display Solutions, Inc. (also known as Focus LCD's) is a US-based company, headquartered in Chandler, Arizona. The company was started in 2000 with one engineer, one customer, and one LCD. Since then we have grown to supply custom and standard display solutions to a growing customer base of:

- OEM's
- Design Houses
- Distributors

## Why make Focus your choice for new product designs?

We are EXPERIENCED, so you don't have to be. Since 2000, all we have focused on are displays, not PCBs, transformers, power supplies or relays. We live, breath and supply only display technology. You'll have LCD Solutions and Answers ASAP.



## **TFT Displays**

TFT's (thin film transistors) are multi-color modules that display graphics, characters, and video. Your product will stand out with the vibrant and dynamic qualities of a TFT. They are used in cell phones, tablets, cameras and much more.



- -Touch panel can be added (capacitive, resistive, pcap) -Brightness (nits) can
- be increased
  -Customizable FPC
  cables, LED backlights, bezels, and
- -Sunlight readable options available

touch panels

- In stock for immediate delivery
- Built-in controller for quick integration
- Great for longterm projects
- Multiple interface options available



#### **Character LCD**

Character LCD displays (AKA alphanumeric) have been in use for many years. They can display any letter (caps and lower case), number, and punctuation mark. Character displays can be manufactured with additional font tables to display in a variety of languages.

www.FocusLCDs.com

#### Value added benefits:

- Low cost to customize
- Positive and negative mode option
- Excellent for dark and direct sunlight
- Short lead time
- Built-in Controller and character library for quick integration
- Great for low power needs

  Available with Custom or Standard options



## **VATN Displays**

VATN (Vertical Align Twisted Nematic) is similar to EBT technology. This new type of fluid technology provides a wider viewing angle and brighter backlight than older TN fluids. At this time VATN is available on segment and select character displays.



#### Value added benefits:

- Bright and attention getting
- Very wide viewing angle
- Low cost to customize
- Heater available
- Touch panel available
- Low MOQs

Available with Custom or Standard options



## **FSC Display**

Field Sequential Color (FSC) display technology provides a low-cost, custom color LCD solution. Each segment is individually addressed by an integrated RGB Backlight that rotates each segment between 7 colors: Red, Grn, Blue, Cyan, Magenta, Ylw and White. The display is built to the size and interface options of your choice and includes a built-in controller.



#### Value added benefits:

- -FSC offers a contrast ratio of 300:1; higher than TFT and TN technology
- -Tooling costs are a fraction of multi-color TFT and OLED's
- -MOQs of 500
- -Heaters and touch screens can be added.

Available with Custom or Standard options



<sup>&</sup>quot;It's sometimes difficult to determine if quotes

### **Graphics**

Dot Matrix displays have the ability to generate graphics for applications that require more than alphanumeric characters.



#### Value added benefits:

- -Sunlight Readable available
- -Wide temperature range available
- -Choice of backlight color
- -Positive & Negative display options
- -Fully Customizable
- -In Stock for immediate delivery

  Available with Custom or Standard options



### Segment

Segment displays are the lowest cost display technology and require the lowest investment cost for tooling. These displays can be customized to make your application unique. They can display numbers, icons, and a few select characters.



#### Value added benefits:

- Ultra low power consumption
- Low MOQs
- Short design cycle
- Wide operating temperature

  Available with Custom or Standard options



## Replacement

# It is possible to reverse engineer a discontinued LCD

Replacement displays can be designed and tooled to replace discontinued displays from other manufacturers. We receive a number of requests asking for an exact, dropin equivalent replacement for a LCD module that has been discontinued, or the previous LCD supplier no longer provides.

Since 2000, we have helped customers replace their discontinued LCD; providing the customer a source of drop-in-equivalent displays for production and/or repairs.



### **Custom Designs**

A custom LCD is any display that is designed and built according to the customer's requirements. The custom display is owned by the customer and cannot be sold without the customer's permission.

#### **Custom options include:**

- -Touch panel
- -Backlight color
- -Heater
- -Unique size
- -Low power budget
- -Addition of interface

Call us today to discuss your custom display 480-503-4295

email: NOPP@FocusLCD.com



### Why Focus?

## Over the years we've handled many unique display requirements including:

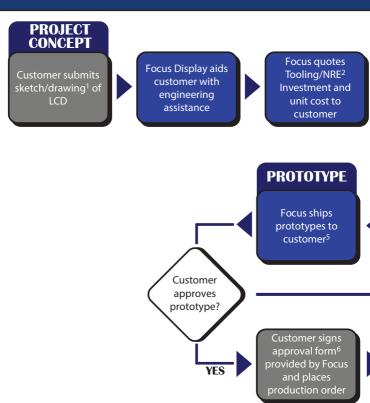
- -Low-power budgets
- -Extreme temperature ranges
- -Sunlight readable designs
- -Customized touch screens
- -Multiple Interfaces
- -Heaters
- -Multi-language modules
- -High brightness
- -Wide viewing angles



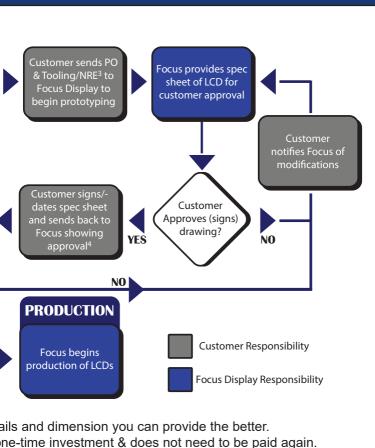
**Swift Delivery-** You'll get your shipment faster. All products from our manufacturing partner are shipped to Chandler, AZ via FedEx Air, not boat.

**Expedited prototyping-** You'll get your prototypes sooner. Counter drawings in days and samples delivered in weeks after approval of drawing.

#### **Custom Design Flow Chart**



- 1. The format of the drawing is not critical. The more detail
- 2. **NRE** stands for Non-recurring Engineering. This is a d
- 3. Tooling/NRE investment funds are to be paid in advan
- 4. Counter drawing must be signed off by the customer be
- 5. Lead time is based on a quote from Focus Displays (le
- 6. Approval Form, also called the Acceptance Sign Off Focustomer's requirements.
- 7. Deliver displays to customer.



ce to begin the building of the samples.

Defore the building of samples can begin.

Dead time is subject to change without notice).

orm, notifies Focus Display that the samples meet the

# **Support**

We find that the key to making a project run smoothly and efficiently is by providing quick and responsive support. We accomplish this by answering your questions ASAP, usually within one business day, if not the same day.

If you have a problem developing our display we have engineers available to help. We also provide tools to help you integrate our displays into your project as quickly as possible.

We have the knowledge, the tools, and the people to help your next project be successful.

#### Contact us today!

Focus Display Solutions 162 West Boxelder Place, Suite 1 Chandler, AZ 85225

> Phone- 480-503-4295 Fax- 866-752-0165 NOPP@FocusLCD.com

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|----------------------------------|--|
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